

CORPORATE PROFILE



Hinsworth
Limited





OUR MISSION

- To create value for our clients through excellent service delivery and innovation.
- To be the leading Oil and Gas Company in Africa; and a trusted and inspirational partner founded on innovation, deep local roots and insights.
- To be responsible partners with respect to safety, Care and environmental impact on all our operations and services.
- To run the company on Growth, Sustainability and profitability.
- To recruit, retain, reward high performance workforce.

OUR VISION

- To be identified as the foremost indigenous Oil and Gas Service provider driven by innovation.
- We believe in setting our own standard, embracing a pioneering spirit that pushes boundaries and opens up bold new possibilities for all our stakeholders



OUR BRAND VALUES

- **In Sync:** We create deep relationships with clients, and safeguard against disruption. As a trusted partner we are always invited to share our opinion and ideas
- **Empowered:** We contribute towards intelligent solutions for clients, and go beyond the call of duty to highlight all relevant aspects/considerations.
- **Impactful:** Every day we add value to our clients, our colleagues and as a result uplift society. We develop, grow, and make a difference together.

CORE VALUE

- Excellence
- Innovation
- Professionalism
- Integrity
- Team Work
- Respect
- Diligence

Hinsworth has been strategically positioned to achieve a sustainable competitive advantage to achieve its Vision

ABOUT US

Hinsworth Limited is an indigenous oil and gas service provider in Nigeria. It was incorporated as a limited liability company in Nigeria to carry out the business of drilling support, equipment procurement, infrastructural services environmental management; marine logistics and support; and project management. We are also involved in the marketing, supply and trading of crude oil, petroleum products, steel and other mineral resources. Led by a dynamic management team, Hinsworth has been strategically positioned to achieve a sustainable competitive advantage to achieve its vision. This is further enabled by the proper deployment of good corporate governance and risk management practices.

In fulfilling our vision, we shall continue to build and improve the wellness of the communities that we operate in. These communities will be engaged in activities that ensure development and economic empowerment. Strict adherence to our belief in preservation of the environment shall be enforced. Through our Hinsworth Foundation, We shall always endeavor to be responsible corporate citizen.





PEOPLE

Hinsworth has a virile and very dynamic workforce that we like to refer to as our strength. This is in line with our mission to recruit, retain and reward a high-performance workforce. This hardworking, virile and dynamic workforce is managed and controlled by a group of highly competent management team with vast experience in the petroleum sector, giving our company an edge over others in terms of productivity and service delivery to our shareholders and clients respectively. Creating an environment that supports professionalism, integrity and innovation has led to higher performance team

We have a qualified system for accessing key skills and experience to ensure that our staffs and consultants have significant and relevant experience relative to the job they are assigned. The company to ensure continuous professional development for our team allocates significant resources to various unique training and development programs.

... Strengthen client base
by ensuring excellence and
innovation in service delivery

ORGANIZATIONAL STRUCTURE





SERVICES

I. UPSTREAM

- A. **Provision of Drilling Services**
 - 1. Drilling Rigs
 - 2. Drilling Fluids
 - 3. Production Chemicals
 - 4. Waste Management Control and Equipment
- B. **Mechanical Construction**
 - 1. Fabrication services
- C. **Asset Integrity Management**
 - 1. Pipelines Services and Monitoring
- D. **Equipment Leasing**
 - 1. Heavy duty Equipment
 - 2. Earth moving Equipment
 - 3. Vehicles
- E. **Strategic Procurement**
 - 1. Cost-effective and efficient solutions that ensure our clients experience significant cost savings
 - 2. Relationships with Original Equipment Manufacturers

II. DOWN STREAM

A. Marketing, Supply & Trading

This business unit is responsible for the supply and trading of crude and petroleum products.

Products traded include, Premium Motor Spirit (PMS), Automotive Gas Oil (AGO also known as Diesel), Dual Purpose Kerosene (DPK), Liquefied Petroleum Gas (LPG also known as Natural Cooking Gas), Aviation Turbine Kerosene (ATK), Low Pour Fuel Oil (LPFO).



STRATEGY

- Strengthen client base by ensuring excellence and innovation in service delivery.
- Enhance capability using the “build-borrow-buy” growth pathway
- Create and sustain strategic relationships that will guarantee superior delivery in a synergistic manner
- Recruit, retain and reward high-performance employees

KEY STRENGTHS

INDIGENOUS COMPANY STATUS:

There are currently numerous initiatives by the Nigerian government to strengthen the capacity of indigenous companies and to increase their activities in the Nigerian oil and gas industry.

LEVERAGE ON SISTER COMPANIES:

We have sister companies that provide complementary services and have remarkable track records in the oil support services especially in construction and marine logistics.

STRATEGIC RELATIONSHIPS:

Government
International Oil Companies
Oil bearing communities
Original equipment manufacturers

EXPERTISE:

We aggressively recruit and re-train the best talents to ensure high-performance.

FINANCIAL STABILITY:

We have developed a remarkable reputation with several financial institutions within and outside Nigeria and currently maintain a solid financial base to execute major projects.

COMMUNITY, HEALTH, SAFETY, ENVIRONMENT, & SECURITY (CASHES) POLICIES

We are strongly committed to sound CASHES-Q practices in all aspects of our business. This is to prevent injury and protect all employees and subcontractors from work hazards and occupational diseases in the execution of their responsibilities.

The corporate policy statements that have been duly endorsed by the directors of the company and signed by the managing director explicitly states that: “All Hinsworth employees are responsible for protecting the Environment, Health, Safety and Security of her workers, Customers, Contractors and the Community in which she does business according to this policy”. This policy is applicable to all our partners-employees, client, contractors, and visitors. All incidents, near misses and potential hazard that might lead to injuries to personnel or damage to equipment and the environment must be reported immediately to the nearest HSE representative.

Hinsworth regards the protection of the Environment and promotion of Health and Safety measures at all levels of its operations as paramount to the way in which it conducts its activities.

Hinsworth provides and maintains a safe, pollution free and healthy working environment by complying with all applicable statutory guidelines, regulations and laws.

To this end, all employees, contractors and customers are adequately trained to ensure that they work safely in their respective functions and to protect the environment.

COMMUNITY SERVICE

Our mission is to create a work environment in which the host communities and the company become fundamentally interdependent. This is done with a mutual understanding and commitment to growth and development. Our commitment to community development is based on the following objectives:

- Integrated planning and execution of community development programs, with full community input and participation
- Sustainable empowerment of the indigenous host communities through the provision of employment and improved welfare
- Adoption of best practices that guarantee community-friendly operations.

ENVIRONMENT

Hinsworth keenly advises clients, partners and staff on equitable levels of environmental safeguards to be incorporated to a project where a hazard may not be covered by regulations or client's policy. We strive to preserve a clean and healthy environment at all times. Hinsworth is bound by the following principles:

- The ultimate responsibility for the protection of the environment is with senior management, who in turn ensure that every employee is accountable for meeting the company's environmental goals.
- Our goal is zero spills and environmental releases.
- We operate in a manner that protects the environment, which is the top priority of our operational plans.

We strongly believe that our success is directly linked to the health and safety of our employees, clients and our reputation as a leader in environmental conservation.



QUALITY

In line with the strategic direction of Hinsworth, our resolute policy is to consciously determine the stated and implied needs and expectations of interested parties – customers, legal & regulatory entities, government, shareholders, employees, suppliers and community – relevant to our business of onshore/offshore pipeline laying, fabrication, provision of drilling services, petroleum products supply, equipment leasing and procurement and ensure that their requirements are met.

We shall focus on continual improvement of our quality performance and quality management system performance by taking applicable action to effectively address any identified shortfall while encouraging next practice innovations and ideas in all our dealings

LOCAL CONTENT SUPPORT

In support of the Nigerian Oil & Gas Industry Content Act, which was signed into law on the 22nd April 2010, we are committed to maximizing in a sustainable manner the use of Nigerian human resources, materials, equipment and services in our operations without compromising the company's values, quality, health, and safety and environment standards.

In order to contribute to the development of Nigeria's industrial capabilities and competencies and supporting the nation's economy, we shall seek to maximize the participation of Nigerian businesses and local contractors in our operations in compliance with the Nigerian Oil & Gas Industry Content Development Act, 2010. Reasonable measures shall be undertaken at all times to meet requisite Nigerian Content levels.

As an oil and gas service provider, we shall implement government policies/approved Nigerian Content Plan without compromising the intent of achieving the best overall value for the Project in terms of price, quality, efficiency, delivery and operating parameters. We will also strive to maintain the close rapport we have built with the Nigerian Content Development and Monitoring Board.

Hinsworth Limited

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